



**Boat Sales Activity
Washington State
1st Quarter - 2017**



Source of Sales	2017						2016		2016 & 2017 Comparison					
	January		February		March		1st Quarter Total		1st Quarter Total		1st Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	102	\$7,123,192	190	\$16,958,875	391	\$16,284,812	683	\$40,366,879	698	\$34,398,113	-15	-2.1%	5,968,766	17.4%
New Import *	45	\$1,582,532	68	\$3,234,893	116	\$3,088,995	229	\$7,906,421	277	\$9,264,369	-48	-17.3%	-1,357,949	-14.7%
Used Dealer	124	\$9,715,661	105	\$4,504,730	213	\$9,913,959	442	\$24,134,350	509	\$22,838,526	-67	-13.2%	1,295,824	5.7%
Used Dealer Import	34	\$9,178,762	26	\$1,125,926	66	\$3,537,253	126	\$13,841,941	126	\$10,014,353	0	0.0%	3,827,588	38.2%
Used Private	476	\$4,850,773	709	\$3,574,721	1,250	\$7,693,548	2,435	\$16,119,042	4,088	\$25,354,840	-1,653	-40.4%	-9,235,797	-36.4%
Used Import **	205	\$2,922,648	235	\$6,424,520	495	\$7,043,187	935	\$16,390,355	1,182	\$21,742,407	-247	-20.9%	-5,352,052	-24.6%
In-Migrant ***	46	\$0	51	\$0	104	\$0	201	\$0	no data	no data	no data	no calc	no data	no calc
Total	1,032	\$35,373,569	1,384	\$35,823,666	2,635	\$47,561,753	5,051	\$118,758,989	6,880	\$123,612,608	-1,829	-26.6%	-4,853,619	-3.9%

* Current WA resident registers a new boat from an out of state dealer.

** Current WA resident registers used boat purchased from out of state.

*** New WA resident registers boat brought into the State

Source: Washington Department of Licensing and Washington Sea Grant Program